



## HOUSE SALES

### February 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	32	366	\$798,649	105	\$565,725
Broomfield	15	155	\$353,960	94	\$286,000
Erie	12	140	\$257,864	75	\$269,950
Lafayette	9	128	\$431,200	79	\$287,000
Longmont	43	414	\$236,476	104	\$215,000
Louisville	11	70	\$349,445	121	\$310,000
Superior	3	47	\$450,766	111	\$439,300
Mountains	10	232	\$455,550	128	\$455,000
Plains	23	302	\$605,839	123	\$482,500
<b>Total</b>	<b>158</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	02/01/09 01/31/10	02/01/10 01/31/11	% Chg	02/01/09 01/31/10	02/01/10 01/31/11	% Chg
Boulder	575	615	7	\$653,570	\$640,422	<2>
Broomfield	350	331	<5.4>	\$353,526	\$380,623	7.7
Erie	267	280	4.9	\$331,323	\$341,940	3.2
Lafayette	215	230	7	\$352,514	\$358,593	1.7
Longmont	878	842	<4.1>	\$240,660	\$256,215	6.5
Louisville	206	193	<6.3>	\$397,408	\$439,781	10.7
Superior	135	104	<23>	\$409,518	\$425,017	3.8
Mountains	203	233	14.8	\$414,270	\$417,697	0.8
Plains	244	344	41	\$610,850	\$629,034	3
<b>Total</b>	<b>3,073</b>	<b>3,172</b>				

Location	Average Days to Contract			Median Sales Price		
	02/01/09 01/31/10	02/01/10 01/31/11	% Chg	02/01/09 01/31/10	02/01/10 01/31/11	% Chg
Boulder	79	78	<1.3>	\$525,000	\$532,000	1.3
Broomfield	92	86	<6.5>	\$317,000	\$334,000	5.4
Erie	76	91	19.7	\$310,000	\$319,000	2.9
Lafayette	69	72	4.3	\$304,500	\$311,000	2.1
Longmont	74	72	<2.7>	\$220,000	\$225,800	2.6
Louisville	64	54	<15.6>	\$359,000	\$395,000	10
Superior	64	49	<23.4>	\$387,000	\$410,300	6
Mountains	150	130	<13.3>	\$350,000	\$375,000	7.1
Plains	120	98	<18.3>	\$470,000	\$478,000	1.7

## CONDO & TOWNHOME SALES

### February 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	23	436	\$326,754	122	\$230,000
Broomfield	5	59	\$205,843	140	\$176,000
Erie	5	10	\$174,715	120	\$153,000
Lafayette	5	56	\$200,880	76	\$199,000
Longmont	10	115	\$163,363	112	\$151,000
Louisville	2	19	\$179,750	107	\$179,750
Superior	1	14	\$216,000	2	\$216,000
Mountains	0	3	0	0	0
Plains	3	43	\$127,500	26	\$119,500
<b>Total</b>	<b>54</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	02/01/09 01/31/10	02/01/10 01/31/11	% Chg	02/01/09 01/31/10	02/01/10 01/31/11	% Chg
Boulder	635	628	<1.1>	\$310,245	\$303,722	<2.1>
Broomfield	66	52	<21.2>	\$212,920	\$216,106	1.5
Erie	33	30	<9.1>	\$218,553	\$224,975	2.9
Lafayette	94	82	<12.8>	\$186,258	\$171,985	<7.7>
Longmont	188	165	<12.2>	\$169,301	\$179,269	5.9
Louisville	69	39	<43.5>	\$204,569	\$201,580	<1.5>
Superior	47	30	<36.2>	\$272,756	\$225,220	<17.4>
Mountains	0	0	0	0	0	0
Plains	87	113	29.9	\$185,596	\$183,642	<1.1>
<b>Total</b>	<b>1,219</b>	<b>1,139</b>				

Location	Average Days to Contract			Median Sales Price		
	02/01/09 01/31/10	02/01/10 01/31/11	% Chg	02/01/09 01/31/10	02/01/10 01/31/11	% Chg
Boulder	93	128	37.6	\$242,500	\$250,000	3.1
Broomfield	108	89	<17.6>	\$192,400	\$208,700	8.5
Erie	95	90	<5.3>	\$192,377	\$154,000	<19.9>
Lafayette	70	56	<20>	\$172,000	\$165,625	<3.7>
Longmont	110	82	<25.5>	\$165,000	\$168,000	1.8
Louisville	91	81	<11>	\$207,000	\$187,500	<9.4>
Superior	75	77	2.7	\$216,000	\$222,750	3.1
Mountains	0	0	0	0	0	0
Plains	98	102	7.1	\$159,900	\$163,000	1.9

For more information contact: Kenneth Hotard \*303.442.3585\* khotard@barastaff.com  
Data Source: IRES- Information Real Estate Services